

Attendance

Voting members in attendance and/or via ballot

Allegany Insurance Group
Allstate Insurance Company*
American International Group, Inc.
Broome Co-operative Insurance Company
Callicoon Co-Op Insurance Company
Central Co-Operative Insurance Company*
Chautauqua Patrons Insurance Company
Countryway Insurance Company*
CSAA Insurance Group*
Dryden Mutual Insurance Company
Eastern Mutual Insurance Company
Employers Holdings, Inc.*
Erie and Niagara Insurance Association
Erie Insurance Group*
Farmers Group, Inc.*
Finger Lakes Fire and Casualty Company
Fire Districts of New York Mutual Ins. Co., Inc.
Fulmont Mutual Insurance Company*
Genesee Patrons Cooperative Insurance Co.
Greater New York Mutual Insurance Co.
Hartford Steam Boiler Inspection & Ins. Co.*
Leatherstocking Cooperative Insurance Co.
Livingston Mutual Insurance Company*
Madison Mutual Insurance Company
Maya Assurance Company*
Merchants Insurance Group
Midstate Mutual Insurance Company
Millville Insurance Company of New York
MLMIC Insurance Company
MMG Insurance Company*
Nationwide Insurance
North Country Insurance Company*
Ontario Insurance Company
Oswego County Mutual Insurance Company*
Otsego County Patrons Co-Op
Plymouth Rock Assurance Company
Plymouth Rock Management Company of NJ*
Preferred Mutual Insurance Company
Progressive
Sauquoit Valley Insurance Company
Security Mutual Insurance Company
Statewide Underwriting Services
Sterling Insurance Company
The Doctors Company
Union Mutual of Vermont Companies*
United Frontier Mutual Insurance Company
Utica First Insurance Company*
Utica National Insurance Group
Washington County Co-Op Insurance Co.*
Wayne Cooperative Insurance Company
Zurich American Insurance Company*

Call to order

Chair Charlie Makey called the meeting to order at 9:40 a.m.

Roll call

Corporate Secretary, Stacey Orlando read the roll call and confirmed a quorum was present.

Antitrust compliance policy

Charlie Makey reminded the members to abide by the association antitrust policy throughout the meeting. A copy of the policy was provided in the member meeting program.

Resolutions

1. Minutes of November 10, 2021 Members' Meeting

Resolved: Upon motion duly made, seconded and carried the Minutes of the Members' meeting held on November 10, 2021 were unanimously approved.

Reports

1. Treasurer's Report

Treasurer, Norman Orlowski reported that the board has accepted the third quarter financials which are available on the association's website and that the association's assets in the two checking accounts remain within FDIC limits. The operating budget balance is healthy and tracking with a modest net profit as we enter the fourth quarter.

In addition, the Board adopted the 2023 budget, which is also available on the website. The Board unanimously agreed NOT to raise dues next year and we anticipate NYIA will continue to provide quality programs, strengthen member value and add services without an increase in dues—a true testament to the careful oversight and strict financial management of the association's funds.

2. Education & Conference Planning Committee Report

Member of the Education and Conference Planning Committee, Nino Cogliandro provided an update on NYIA's educational offerings. NYIA is looking forward to hosting the Annual Conference this upcoming spring at the Hyatt Regency in Buffalo, New York. Members were reminded to mark their calendars now for May 31 through June 2, 2023. The Education and Conference Planning Committee will meet in the near future to plan the programs for 2023.

3. Legislation and Regulation Committee Report

NYIA Vice President, Cassandra Anderson provided a summary of the recent committee meeting where the full range of property and casualty issues in New York were discussed, focusing on areas of particular concern or interest to the membership, identified NYIA's priorities and adopted NYIA's legislative and regulatory agendas, which Cassandra outlined and are available on the association's website.

4. Political Action Committee Report

Political Action Committee Chair, Matt Benedict reported that this year the association's PAC fund received \$29,075 in contributions from member companies and disbursed just over \$21,000 to support key candidates. The PAC account currently rests at just under \$84,000. NYIA will be asking ALL members to consider giving to this extremely worthwhile endeavor in the early 2023. NYIA is looking to host a Fall Fundraiser Golf Classic event next year to help supplement members' direct contributions.

5. Nominating Committee Report

Nominating Committee Chair, Jeffrey Rice reported that the committee recommended a slate of candidates for director and officers, which was emailed to members in advance of this meeting. Over 80% of the members voted in advance and based on the super majority of member company ballots received, the slate of Directors serving for a three-year term beginning January 1, 2023 are:

- Charles Makey of Merchants Insurance Group;
- Deirdre Manna of Zurich North America;
- Kristen Martin of Utica National Insurance Group; and
- Scott Shatraw of Utica First Insurance Company

One director serving for a one-year term beginning January 1, 2023, is:

- David McHale of The Doctors Company

Resolved: Upon motion duly made and seconded the members unanimously approved the ballots for the slate of directors as proposed.

Officers typically serve two consecutive one-year terms in their respective roles. The members also voted and based on the super majority of member company ballots received, the following slate of Officers serving for a one-year term beginning January 1, 2023 are:

- Charles Makey of Merchants Insurance Group as Chair
- Edward Harper of Statewide Underwriting Services as First Vice Chair
- Siobhan Davey of Broome Co-operative Insurance Company as Second Vice Chair
- Norman Orlowski of Erie and Niagara Insurance Association as Treasurer

Resolved: Upon motion duly made and seconded the members unanimously approved the ballots for the slate of officers as proposed.

Ratification of prior acts of the Board of Directors

Resolved: The Members ratified all prior acts and decisions of the Board of Directors since the last Annual Meeting of November 10, 2021.

Adjourn

Resolved: Upon motion duly made, seconded and carried, the meeting adjourned at 10:00 a.m.