



Tuesday, November 9 – Wednesday, November 10, 2021
The Desmond Hotel | Albany, New York

Tuesday, November 9

- 2:00–2:30 p.m. Registration
- 2:30–3:30 p.m. **The Current State of Affairs: Being an Employer in New York**
Monaliza Seepersaud, Associate, Hodgson Russ LLP
- 3:30–4:30 p.m. **The Big Picture: Doing Business in New York**
Greg Biryła, New York State Director, National Federation of Independent Business (NFIB); Tim Dean, Chief Executive Officer, Marshall & Sterling Inc. and President, Professional Insurance Agents of New York (PIANY); Lev Ginsburg, Director of Government Affairs, The Business Council of New York State, Inc.; Tom Stebbins, Executive Director, The Lawsuit Reform Alliance of New York (LRANY); Stephen Zogby, National Director, Big I NY and Executive Vice President, Scalzo, Zogby & Wittig, Inc. Moderated by: Ellen Melchionni, President, New York Insurance Association
- 4:30–6:00 p.m. Networking Reception

Wednesday, November 10

- 8:30–9:00 a.m. Registration
- 9:00–9:10 a.m. **Chair's Welcome**
Mark Prechtl, President/CEO, Chautauqua Patrons Insurance Company
- 9:10–9:20 a.m. **President's Message**
Ellen Melchionni, President, New York Insurance Association
- 9:20–10:00 a.m. **Introduction from the New DFS Acting Superintendent** (virtual)
Acting DFS Superintendent Adrienne Harris
Keynote Address
Executive Deputy Superintendent for Insurance My Chi To
- 10:00–10:45 a.m. **In the Weeds: Legalization of Marijuana in New York**
Heather Trela, Director of Operations and Fellow, Rockefeller Institute of Government
- 10:45–11:00 a.m. Break

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- 11:00–11:15 a.m. **The Next Generation of Insurance**
Remarks from the first New York Insurance Scholars Diego Delgado a junior at Le Moyne College and Lily Fitzpatrick a senior at St. John’s University
- 11:15 a.m.–12:00 p.m. Meeting of Members
- 12:00–1:00 pm Networking Lunch